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personality. Discover  
the precise magic  
words to say to each of  
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research textbook on  
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shows a fun, easy way to talk to our prospects based on how they see and feel about the world. The results are stunning.

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By quickly identifying our prospect's color personality. Discover the precise magic words to say to each of the four personalities. This isn't a boring research textbook on the four different personalities. This book shows a fun, easy way to talk to our prospects based on how they see and feel about the world. The results are stunning.

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By quickly identifying their color personality. This isn't a boring research textbook on the four different personalities. This audiobook is a fun, easy way to know how your prospects think, and the precise magic words to say to each of the four personalities. The results are

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For Network Marketing.  
Instant bonding,  
instant communication,  
and how to get your  
network marketing  
prospects to fully  
understand and act on  
your message = fun!

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By quickly identifying  
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Personalities For  
Orange, Gold, Green,  
and Blue. Each color  
represents a different  
primary personality  
type, and all four lay  
the foundation of True  
Colors' fun and  
insightful personality-  
identification system.

Designed to uncover  
key social information  
about yourself and  
others, True Colors is a  
tool that fosters an  
environment of  
understanding and  
collaboration. How?



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## **The Four Color Personalities | True Colors Intl ...**

In "The Color Code",  
Hartman defined the  
characteristics of four  
different personality  
types and assigned a  
color label to each. In  
this exciting sequel,  
filled with engaging  
case histories and  
simple exercises, he  
explains how to  
acquire the "unnatural"  
traits that complete us

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and give up true  
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personality. Discover  
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the four personalities.

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## **The Four Color Personalities: The Secret Language For**

...

The Color Code by  
Taylor Hartman

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categorizes personalities into four types. Figuring out your own personality and those of others can help you understand yourself and your loved ones better. The four color personalities are red, blue, yellow, and white. No type is better or worse than another, and each type has both good and bad aspects.

## **The Color Code Personality Types**

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We didn't put our prospect through the color personality test. We must speak the language which matches the color of their personality. The four color personalities are: The yellow personality. The blue personality. The red personality. The green personality.

## **The Four Color Personalities of Recruiting for**

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If you're curious about the correlation between colors and personalities, we're here to help you understand this mystery a little more.

Let's take the color purple for example.

This type of color is quite mysterious because it is a hybrid of both light and dark hues, which might hint at several different sides to your

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personality.

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Personalities. ... and  
observable behaviors  
that are apparent when  
people around you are  
stressed and frustrated  
that take a toll on each  
color type. True Colors  
allows you to identify  
signs in your friends,  
family, or co-workers in  
order to create



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understanding.

**The True Colors®**  
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**Type | Are You a**  
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know how prospects  
think, selling and  
sponsoring are easy.  
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prospects' minds with  
this easy skill. Our  
prospects have a

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different point-of-view.  
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prospects in a way  
they "get it" and enjoy  
our message?By  
quickly identifying our  
prospect's color  
personality.Discover  
the precise magic  
words to say to ...

## **The Four Color Personalities : The Secret Language For**

...

The colors are red,  
blue, white, and yellow.

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Each color is associated with a set of your true personality traits. Red is a power color. If you score a red, you are logical and determined.

## Marketing Book 2

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